



UPDATE

Issue 1, 2026



KOMATSU



Lloyd R. French IV

Preview new solutions



Dear valued customer,

North America's largest construction trade show — CONEXPO-CON/AGG — recently took place in Las Vegas, where more than 2,000 exhibitors showcased the newest equipment and technology across every major construction segment. At this triennial event, Komatsu launched and previewed a broad lineup of machines, engines and digital solutions designed to improve productivity, automation and jobsite connectivity. Check out the recap in this issue to learn about CONEXPO-CON/AGG as well as Komatsu's featured products, including a new HM460-6 articulated truck and a range of Smart Construction solutions.

We also offer an insight into Komatsu's recently introduced PC365LC-11 multifunction plus excavator. Built to deliver more power exactly where it's needed, the machine combines a fully electric swing system, advanced hydraulics and a refined operator environment to help contractors complete jobs faster while significantly reducing fuel consumption and operating costs.

If you are searching for an end-to-end solution that simplifies everything from identifying the right component to tracking delivery, look no further than My Komatsu Parts 360. The latest enhancements to Komatsu's comprehensive online portal make fleet management and parts ordering easier than ever.

Additionally, there are many more valuable articles I think you will enjoy, including customer success stories, a glimpse of Komatsu's Demo Days, product features and industry insights.

As always, if there is anything we can do for you, please feel free to contact us.

Warm regards,

A handwritten signature in black ink, appearing to read 'Lloyd R. French IV'.

Lloyd R. French IV,
Co-CEO & Division President,
Construction Mining Division



UPDATE

www.wpi.com

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Houston	12320 S. Main St., Houston, TX 77035	(713) 723-1050
San Antonio	3740 S.E. Loop 410, San Antonio, TX 78222	(210) 648-4444
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Three generations keep building legacy

Strong work ethic and willingness to say yes lead to nearly 50 years of success for East Texas contractor W.R. Welborn & Son Inc.

Nearly five decades ago, a single dump truck rolling through East Texas jobsites marked the quiet beginning of a company built on grit, calculation and hard work. In 1977, W.R. Welborn & Son Inc. began not as a grand plan, but as a willingness to say yes to work and do it right.

Founded by President Wilson Welborn, the Longview-based earthwork contractor grew from one man hauling construction debris into a full-service site development firm. Wilson transitioned from motorcycle sales to dirt work with little formal equipment experience other than some weekend work he did for a friend, relying instead on discipline, persistence and lifetime lessons learned through a solid work ethic.

"I started out green. No doubt about it," Wilson stated. "I sold off my motorcycle dealership and was looking for something to do for income. I bought a 6-yard dump truck and a box blade, and I started picking up brick and sheet rock and getting rid of it. People who saw that I would work asked me to do other things, and that's how the business expanded. All along, my wife, Rita — who has since passed away — was supporting it by taking care of the record keeping and handling the phone calls. She was a big part of the company's success."

As demand increased, Wilson distinguished himself by offering calculated bids at a time when most contractors charged hourly. He spent long nights manually estimating volumes before later adopting early computer-based estimating tools, positioning the company ahead of its market.

"Someone asked me to do a house pad, and I didn't even have a level, but my dad taught me how to use a string, so that's how I built it," Wilson recalled. "The owner didn't care how I did it as long as it was done right. I was methodical to make sure it was and took that same approach with every job after. When computers came along, I made sure we were among the first to use them because I could see the competitive advantage."

Wilson has also taken steps to ensure W.R. Welborn & Son always has a supply of material, opening two area pits where the company can access dirt.

Trust brings repeat customers

Wilson's dedication to his craft and openness to new ideas helped W.R. Welborn & Son build a steady presence in the Longview/Kilgore area over nearly 50 years and three generations. Wilson's son, Dayne, joined the company full time in 1984 and is Vice President. Dayne's son, Brooks, is Vice President of Operations, and he will be marking a decade as a full-time staff member this year.

Customer snapshot

Company: W.R. Welborn & Son Inc.

Location: Longview, Texas

Established: 1977

Employees: 20

Area of expertise: Complete earthwork

Komatsu equipment: D61PXi-23, D65PXi-18 and D71PXi-24 IMC dozers; PC130LC-11, PC200LC-5, PC200LC-8 and PC360LC-11 excavators; WA250-2 wheel loader

Komatsu technology: Intelligent machine control (IMC)



(L-R) Dayne, Wilson and Brooks represent three generations of Welborns to build the W.R. Welborn & Son Inc. legacy.

A W.R. Welborn & Son operator pushes mass amounts of material with a Komatsu D65PXi-18 intelligent machine control (IMC) dozer on a jobsite in Jacksonville, Texas.





▶ VIDEO

W.R. Welborn & Son relies heavily on Komatsu IMC dozers, including a D71PXi-24 that Dayne Welborn uses to grade material on a site near Kilgore, Texas.

"We try to be extremely versatile, working in new subdivisions, as well as commercial and industrial markets," explained Dayne. "We used to do a lot of smaller work like individual house pads, but for the most part, that's gone by the wayside. Our focus is really on complete earthwork packages that include everything from clearing to finish grade, subbing out specialty work. Anywhere from 30- to 40-acre jobsites are what we like."

Like his father, Brooks grew up around the business. However, his focus was more toward estimating than field work. That led him to handling the lion's share of the bidding for the approximately 20-employee company.

"Our projects run the gamut, from a few thousand dollars to multimillion," said Brooks. "A lot of them are done for repeat customers, which is something we take great pride in because it shows we delivered quality work on time, and they trust us to do it again."

Long history with WPI and Komatsu

W.R. Welborn & Son typically has three to five projects going at any one time within about a 70-mile radius of Longview. Crews regularly manage thousands of cubic yards during cut-and-fill operations, each requiring precision and efficiency from start to finish.

From industrial expansions to 30-acre commercial sites, the company relies on modern equipment and technology to stay competitive,

including Komatsu D61PXi-23, D65PXi-18 and D71PXi-24 intelligent machine control (IMC) dozers. The company builds its own digital site models, manages material quantities to hundredths and uses machine control from clearing through final grading.

"We had some projects lined up at the Komatsu manufacturing facility in Longview and had the opportunity to try out an IMC dozer," remembered Dayne. "It worked so well, we bought it and kept adding more. Those are our front-line machines and are used through every stage of a project. Our material control is extremely accurate. We don't have any overages, so the savings are good. It equates to more money in your pockets."

Brooks added, "It really helps that the machines always know where they are in relation to final grade, because it cuts down on staking and has basically eliminated the need for hubs. That frees up the people who were doing those tasks to work in other places. It's more productive and efficient."

Komatsu excavators ranging from PC130LC-11 to PC360LC-11 play prominent roles on W.R. Welborn & Son's construction sites as crews perform mass earthwork. Older machines — including the original pieces of Komatsu equipment the company purchased pre-owned in the mid-1990s, a PC200LC-5 excavator and a WA250-2 wheel loader — still support pit operations.



Discover more at
WPIUpdate.com

Continued...

'We're a small company that does big work'

... continued

"One of the biggest reasons we have continued to use Komatsu is the longevity," declared Wilson. "It lasts. I think a lot of that has to do with how well they are built. Everything stays intact. That got me hooked on it."

W.R. Welborn & Son purchased all of its Komatsu machines, as well as some older BOMAG mixers, from Waukesha-Pearce Industries LLC's (WPI) Kilgore branch. During the past several years, Sales Representative Mark Bewley and Branch Manager Adam Pugliese have played

instrumental roles in helping W.R. Welborn & Son find the right equipment.

"WPI has been around a long, long time, and it has skilled people to handle all operations," commented Wilson. "You get a feeling about how you're going to be treated by a company as a whole by the people who represent it. The fact that we have worked with WPI, Mark and Adam so long says a lot."

Maintaining high quality

Rather than chasing aggressive expansion, the Welborns remain focused on maintaining quality, efficiency and strong relationships as W.R. Welborn & Son approaches its 50th anniversary.

"I want us to keep doing what we're good at, get better at it, and keep showing up," emphasized Brooks, who will likely take over the reins of the company one day. "If you do that, the rest takes care of itself. Our reputation and what was built from scratch over the years is a great legacy. We're a small company that does big work, and I think that's a pretty good thing."

For now, the three Welborn generations will continue to work together as long as possible.

"We enjoy seeing each other every day," shared Dayne. "We have always taken the approach that money is green, but it comes and goes. What doesn't is your family, so we have always said that even if we don't agree on everything, that will never come between us. We're close to 50 years in business, so I'd say that philosophy has worked." ■

**The opinions expressed here are based on the customer's specific experience. Results may vary.*

By the numbers

- 49 years in business
- 3 generations of Welborns
- 70-mile working radius around Longview, Texas



A W.R. Welborn & Son operator picks up material with a Komatsu PC360LC-11 excavator.

(L-R) W.R. Welborn & Son team members Brooks, Wilson and Dayne Welborn meet with WPI Sales Representative Mark Bewley and Branch Manager Adam Pugliese.



PRECISION THROUGH TECHNOLOGY

WPI'S SMART CONSTRUCTION SERVICES

REVOLUTIONIZING CONSTRUCTION

In the ever-evolving landscape of construction, WPI is leading the charge with its innovative Smart Construction services. By integrating cutting-edge technology and intelligent machinery, WPI is transforming traditional construction practices to enhance efficiency, precision, and safety on jobsites. WPI employs advanced tools such as 3D mapping, GPS hardware, and drone technology to provide accurate site mapping and real-time tracking. These technologies enable precise layout planning and coordination, reducing errors and rework. The use of drones further facilitates aerial site inspections, offering comprehensive views that aid in monitoring progress and identifying potential issues early.

KOMATSU'S INTELLIGENT MACHINE CONTROL

WPI partners with Komatsu to help customers program 3D design data directly into machines for enhanced efficiency. IMC utilizes sophisticated automation, allowing operators to work smartly and effectively. With Komatsu's IMC, you have a powerful tool to help you achieve maximum productivity faster. IMC incorporates advanced proprietary technology and cutting-edge jobsite design for sophisticated productivity-enhancing automation.

LEICA AND TRIMBLE DEALERSHIP

As authorized dealers of both Leica Geosystems and Trimble, WPI offers a comprehensive range of high-precision technology and construction equipment. Leica is renowned for its advanced robotic total stations and GNSS systems, known for their exceptional accuracy and reliability. Trimble, on the other hand, provides innovative solutions in machine control, layout, and data management, enhancing operational efficiency and productivity on jobsites.

COMPREHENSIVE SUPPORT SERVICES

WPI is dedicated to providing state-of-the-art solutions with a range of support services, including jobsite setup, preventive maintenance, and telematics. These services ensure that all aspects of the construction process are optimized, from initial planning to ongoing operations, leading to smoother project execution and timely completion.

Contact our Smart Solutions Group for more information.
smartsolutions@wpi.com (713) 551-0339
www.wpi.com



Next-generation jobsites at CONEXPO-CON/AGG

Technology and automation led the conversations as 140,000-plus attendees met at North America's largest construction trade show

The global construction industry gathered in force in Las Vegas as CONEXPO-CON/AGG 2026 brought more than 140,000 professionals from 128 countries together to explore the technologies, equipment and ideas shaping the future. Held at the Las Vegas Convention Center and nearby festival grounds, the triennial event once again served as North America's largest construction trade show and a central marketplace for a \$2.2 trillion U.S. industry.

Spanning more than 3 million square feet of exhibit space and featuring more than 2,000 exhibitors, the event showcased equipment, digital technologies and services across every major construction segment. Massive earthmoving machines, cranes and paving systems stood alongside connected jobsite platforms, automation solutions and sustainability-focused innovations. Contractors, manufacturers and technology leaders gathered to evaluate equipment, forge partnerships, and conduct business that will influence projects and infrastructure development going forward.

"CONEXPO-CON/AGG is where the construction industry comes to see what's next," said CONEXPO-CON/AGG Show Director Dana Wuesthoff. "This week demonstrated the resilience and ingenuity of our industry.

From advanced machinery to digital tools that help crews work safer and smarter, the innovations unveiled here will shape jobsites for years to come."

Komatsu showcases solutions

Komatsu launched and previewed a broad lineup of machines, engines and digital solutions designed to improve productivity, automation and jobsite connectivity.

"CONEXPO-CON/AGG is where the construction industry comes to see what's next."

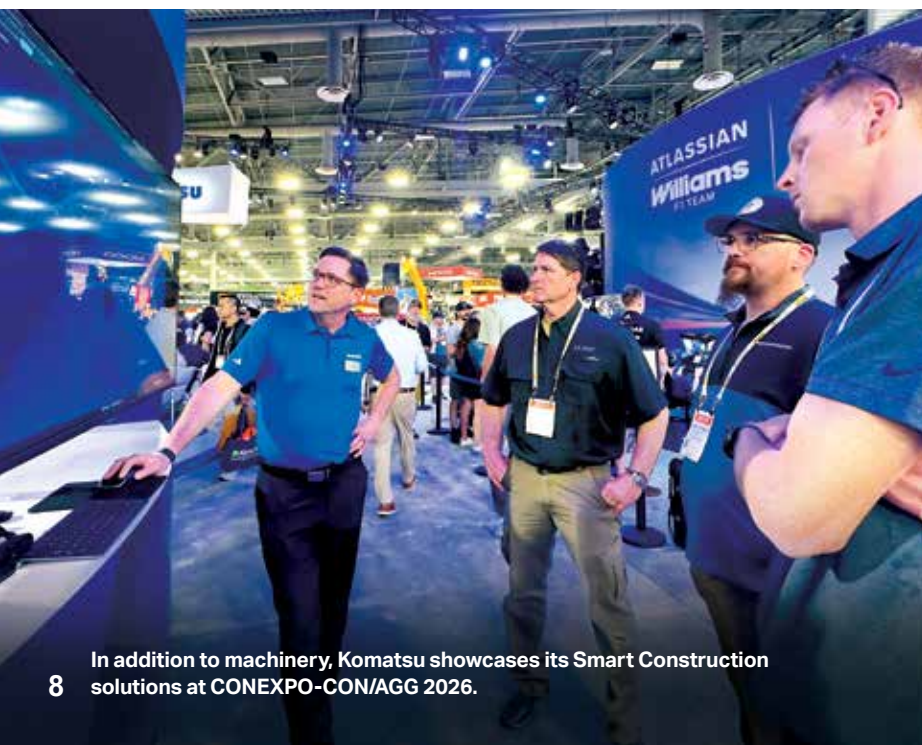
*- Dana Wuesthoff,
Show Director,
CONEXPO-CON/AGG*

"At CONEXPO, our goal is to give customers a clear sense of where Komatsu is headed — showcasing new machines, next-generation technology, and integrated solutions that will drive productivity, simplify maintenance, and shape the future of their operations," stated Paul Moore, Vice President of Products, Marketing and Service for Komatsu North America.

Among the machines featured was the new HM460-6 articulated truck with an increased payload capacity of 46.3 tons and an overall machine weight that has been reduced by roughly 6,600 pounds compared to the HM400-5. Combined with a new nine-speed transmission, locking axles and traction control systems, the truck is designed to shorten haul cycles while lowering fuel consumption.

"We increased production, reduced the weight of the truck, and added a new engine and transmission. It all works together as a system to deliver faster cycle times and higher productivity," explained Bruce Boebel, Director of Products and Services for Komatsu's construction division, noting that the HM460-6 is powered by Komatsu's new DBA127 engine, a 12.7-liter powerplant designed to simplify emissions systems while extending service intervals, including a diesel particulate filter exchange interval of up to 8,000 hours.

Komatsu highlighted the first in its -12 series excavator platform, the PC220LC-12, which features a wider cab, customizable electro-hydraulic controls and advanced



In addition to machinery, Komatsu showcases its Smart Construction solutions at CONEXPO-CON/AGG 2026.



► VIDEO

Attendees check out a wide variety of the latest equipment, including Komatsu's new PC220LCi-12 excavator with intelligent machine control (IMC) 3.0 technology.

operator interfaces. The PC220LCi-12 intelligent machine control (IMC) model integrates new automation tools in IMC 3.0, such as swing-to-line and travel-along-line, enabling operators to maintain trench alignment and automatically reduce repetitive manual adjustments.

Komatsu also showcased its recently launched PC365LC-11 multifunction plus excavator with an electric swing system that captures and reuses energy generated during swing braking. The system stores recovered power and redistributes it during operation, improving cycle times and fuel efficiency during demanding tasks such as truck loading and trenching.

Additional currently available machines on display included WA485-11, WA475-11, WA380-8 and WA700-8 wheel loaders, each built to deliver dependable performance and efficiency across various applications. The WA485-11, WA475-11 and WA380-8 work well in construction and quarry applications, while the larger-capacity WA700-8 is built for surface mining.

Komatsu also gave attendees a preview of machines set to launch in the near future, including a PC158USLCi-12 excavator equipped

with the latest IMC 3.0 system. The 15-ton class excavator will be the first tight-tail model in its size category to offer factory-installed IMC, bringing advanced automation features to utility, highway and urban construction work where compact machines are common.

Komatsu offered show attendees an exclusive preview of two next-generation crawler dozers engineered to advance productivity and efficiency in earthmoving applications from site development and road construction to mining. The D61PXi-25 dozer with IMC 3.0 and the D175AX-10 large production dozer represent the next phase in Komatsu's evolution of powertrain performance, operator-centered design and integrated technology.

Alongside its machines, Komatsu emphasized digital jobsite solutions under its Smart Construction ecosystem. New tools demonstrated at the show included:

- **Smart Construction Dashboard Mobile** — a smartphone-based version of its jobsite visualization platform
- **Smart Construction Edge** — a base station for on-site drone data processing
- **Smart Construction Fleet Lite** — basic payload tracking



Watch the video

Smart Construction highlighted at CONEXPO-CON/AGG

... continued

- **Smart Construction Home** — a homepage for projects, displaying jobsites on a map with key metrics such as job completion percentage
- **Smart Construction Whiteboard** — a digital dispatch tool modeled after traditional office whiteboards that allows users to drag and drop machines and labor onto jobsite columns
- **3D Machine Guidance Flex** — a GPS-based guidance system designed for a wider range of machines including trucks, loaders and scrapers

“Smart Construction is about more than just building better machines — it’s about connecting those machines with people and processes to optimize the entire jobsite.”

*- Jason Anetsberger,
Director of Customer Solutions,
Komatsu*

“Smart Construction is about more than just building better machines — it’s about connecting those machines with people and processes to optimize the entire jobsite,” noted Jason Anetsberger, Director of Customer Solutions, Komatsu. “By combining intelligent equipment with digital planning and 3D control, we help customers eliminate waste, reduce idle time, and ultimately get the most efficiency and productivity out of every move they make.”

Additionally, Komatsu spotlighted its new Smart Quarry Autonomous solution, which uses artificial intelligence, onboard computing and sensor-based perception technologies to navigate mapped haul routes with minimal setup. System configurations are determined based on site requirements and applicable commercial agreements.

Plus, Komatsu featured fleet connectivity through its My Komatsu digital platform, which integrates telematics, parts purchasing, fleet data and predictive maintenance tools into a unified portal designed to help contractors manage equipment and jobsite performance more effectively.

Other highlights included machine and racing simulators that attendees could operate, a replica of the Atlassian Williams Racing Formula 1 car that Komatsu sponsors and partners with, and a company store with Komatsu-branded apparel and accessories.

“We want every visitor to leave our booth excited — not just about the equipment they see today, but about the innovation, digital transformation and long-term partnership Komatsu is building to support their success moving forward.”

*- Paul Moore,
Vice President of Products,
Marketing and Service,
Komatsu*

“We want every visitor to leave our booth excited — not just about the equipment they see today, but about the innovation, digital transformation and long-term partnership Komatsu is building to support their success moving forward,” commented Moore.

Honoring those who build

One of the CONEXPO-CON/AGG’s most visible moments came during the opening ceremony, when thousands of attendees donned bright orange safety vests for a Guinness World Record attempt for the largest gathering of people wearing high-visibility construction vests. Organizers aimed to surpass the previous record of 2,499 participants, using the moment to emphasize the construction industry’s commitment to safety and its collective impact on infrastructure, transportation networks, energy development, sports venues and civic landmarks across North America.



Attendees have a great time running simulators designed to give an operator’s view from the cab of a machine.



At CONEXPO-CON/AGG 2026, Komatsu introduces its new DBA 127 engine, which powers the new Komatsu HM460-6 articulated truck and will power additional soon-to-be launched machines.

"This record attempt is more than a number — it's a celebration of the advances, hard work, innovation and dedication of everyone in the construction industry," Wuesthoff said. "We want to honor those who build our cities, roads, railways, airports, stadiums and monuments, and highlight how their efforts touch every aspect of society. This record is particularly important to us as safety is and always will be of utmost priority for the industry and the people who make this work possible."

CONEXPO-CON/AGG also served as a forum for thought leadership through 150 educational sessions. On the show's Ground Breakers Stage, experts discussed emerging topics including artificial intelligence in construction, workforce development and infrastructure investment. Workshops focused on small business growth, equipment maintenance and mentorship opportunities for women in construction, reinforcing the industry's emphasis on workforce development.

The scale and influence of CONEXPO-CON/AGG reflect more than a century of industry evolution. The show traces its roots back to 1909, when the original Road Show in Columbus, Ohio, featured just 40 equipment

manufacturers across 40,000 square feet. Today, the event has grown into a global platform for innovation, connecting thousands of companies and professionals shaping the future of the built environment.

"This event continues to elevate the equipment manufacturing industry — amplifying innovation, insight and influence."

*- Dana Wuesthoff,
Show Director,
CONEXPO-CON/AGG*

"A century of progress is reflected in CONEXPO-CON/AGG's scale, scope and spirit," Wuesthoff stated. "This event continues to elevate the equipment manufacturing industry — amplifying innovation, insight and influence."

As the 2026 show concluded, organizers emphasized that the relationships formed, deals negotiated and technologies introduced during the week will ripple across construction projects worldwide for many years to come. The next edition of CONEXPO-CON/AGG is scheduled to return to Las Vegas March 13-17, 2029. ■

Dotting i's and crossing t's

Expertise in working with Louisiana's soft ground conditions leads to success for Thibodaux-based contractor Onshore Companies



Josh Arabie,
Owner/CEO,
Onshore Companies



Charles Rodrigue,
Vice President of Onshore
Materials and COO of
Onshore Companies

In southern Louisiana, wet and muddy terrain comes with the territory. Moving dirt in that environment is a challenge that has to be overcome, and few companies have developed the expertise to handle the soft ground conditions like Thibodaux-based Onshore Companies.

"You have to dot your i's and cross your t's in these marshy conditions," stated Owner and CEO Josh Arabie. "Access to the jobs is always a big hurdle, as well as acquiring the fill dirt within a reasonable distance from the site. Good project management is essential."

For the majority of Onshore Companies' projects, the first items on its schedule include establishing correct drainage, building pits and pumping to get groundwater to an acceptable level, so crews can begin elevating a site and putting it to grade.

"Typically, our projects all involve the same tasks: excavating, loading, dumping, spreading and shaping earth," explained Charles Rodrigue,

Vice President of Onshore Materials LLC and Chief Operating Officer of Onshore Companies. "That applies whether we are working on a highway, a new or rehabilitation of an existing levee, or doing coastal restoration. The latter two are specialties of ours."

"Typically, our projects all involve the same tasks: excavating, loading, dumping, spreading and shaping earth."

*— Charles Rodrigue,
Vice President of Onshore Materials,
COO of Onshore Companies*

Rodrigue's description is a general summation of what Onshore Materials actually provides. It mainly works as a general contractor on heavy civil projects and — with over 300 employees — self-performs 95% to 100% of its work. That includes land clearing and tree removal, demolition, erosion control, importing materials, mass and fine earthwork, and the installation of underground utilities.

"Our jobs range from a couple thousand dollars up to multimillions, and we typically have 12 to 15 active at any one time," described Rodrigue. "On highway, commercial and residential subdivision construction, we do everything below the surface course. A lot of customers have us take responsibility for paving as part of our agreement. If that's the case, we sub it out. On levee and coastal restorations, we handle everything from start to finish."

Continued growth with large projects

Onshore Materials is the heavy civil division of Onshore Companies and offers its services to a wide range of customers, including the U.S. Army Corps of Engineers, local municipal and large private sector clients. Additional divisions include: Onshore Construction Company LLC, which provides complete construction management, contracting, pre-construction planning, design/build, and project budgeting and analysis for commercial, retail and industrial clients; 4-Aces Logistics LLC, which does trucking, equipment hauling, permitting, general freight, waste disposal and agricultural product hauling; Onshore North that does heavy civil deep foundation work in the private sector; and Shallow Water Equipment, an amphibious marsh buggy company that provides coastal

Customer snapshot

Company: Onshore Companies (which includes: Onshore Materials LLC, Onshore Construction Company LLC, 4-Aces Logistics LLC, Onshore North and Shallow Water Equipment)

Location: Thibodaux, Louisiana

Established: 2002 (as Arabie Transport)

Employees: About 300

Area of expertise: All types of excavation work, including building levees, large-scale earthmoving and coastal restoration

Komatsu equipment: PC360LC and PC138USLC excavators; D61PX and D65PX dozers

Technology: My Komatsu; Trimble Earthworks

Onshore Companies uses multiple Komatsu D61PX dozers for everything from stripping to finish grade.

▶ VIDEO





An Onshore Materials operator loads dirt on a levee project with a Komatsu PC360LC excavator.

restoration work, pipeline services, and clearing and grubbing.

Arabie and his father, Neil, founded what became Onshore Companies in 2002 — originally Arabie Transport — and continued to build and diversify. After a long battle with cancer, Neil passed away in 2019. Onshore Companies mainly services southeastern Louisiana but is licensed and bonded to work throughout the Gulf Coast. It also recently began work on its first project in Puerto Rico.

“At first, we trucked materials for other contractors,” recalled Arabie. “We bought a piece of property and started selling dirt, and we got an excavator and dozer. That led to us taking on small civil jobs. As time passed, trucking took a backseat, and we focused on increasingly larger earthwork. Our first big job was in 2007 when we moved a million yards of dirt for a residential subdivision in Houma.”

About 10 years ago, Onshore Materials completed one of its most unique contracts. During a seven-month period, personnel excavated, transported and placed more than 1 million yards of dirt for a new bulk storage terminal along the Mississippi River.

“It stands out for the way the site was constructed,” pointed out Ben Benoit, Chief Asset Officer for Onshore Companies. “The customer did not want to drive piles, so we imported the dirt and surcharged the site. After a certain period of time, we removed that material, so the customer could build. A neighboring business needed a waste pit dug, so that’s where we borrowed the material from. Fortunately, we had a lot of dry weather, and we took advantage of it by working seven days a week, 12 to 14 hours a day. It’s an example of

doing whatever it takes to provide customers with a complete project on time.”

Initial purchases lead to more Komatsu machines

Onshore Materials utilized about 50 pieces of equipment to complete the project, including several Komatsu dozers and excavators. The company began using Komatsu equipment about 15 years ago when it bought two D61 dozers and two PC360LC excavators.

“We put thousands of hours on our Komatsu machines without replacing an engine, hydraulic pump or anything else — with the exception of some undercarriages on the dozers.”

*— Ben Benoit,
Chief Asset Officer,
Onshore Companies*

“We put thousands of hours on our Komatsu machines without replacing an engine, hydraulic pump or anything else — with the exception of some undercarriages on the dozers,” reported Benoit. “That’s a real testament to Komatsu’s quality and durability because we run equipment hard with little idle time. Our operators are constantly digging, swinging and loading dirt with the excavators, and pushing and placing sizable loads with the dozers.”

Onshore Materials has added numerous PC360LC excavators and D61PX dozers over the past few years with help from Waukesha-Pearce Industries LLC (WPI) Territory Sales Manager David Bell. He also assists with rentals as needed, including 17 Komatsu articulated trucks that Onshore Materials is using for a current levee project.



Ben Benoit,
Chief Asset Officer,
Onshore Companies



Billy Chiasson,
Senior Director
of Assets,
Onshore Materials



Discover more at
WPIUpdate.com

Continued...

'David has taken great care of us over the years'

... continued

"We are up to nearly 30 pieces of Komatsu in total that we own," said Benoit, adding that Onshore Materials also utilizes a Komatsu PC138USLC tight tail swing excavator for pipe laying in specialty situations and a Komatsu D65PX dozer for large-scale bulk earthmoving. "The PC360s and D61s are really the perfect size machines for us. The PC360s with 3-yard buckets move the right amount of dirt that we need to meet our production schedule. We like to move fast and in large quantities, and they allow us to do that while also being light enough to withstand some of the ground conditions we have here in southern Louisiana."

Benoit continued, "It's the same with the PX dozers because they have wider track pads, so the ground pressure is lower, which is essential. The D61s are especially good for us because

we can push a considerable amount of dirt without worrying about sinking. Our operators also love the slant-nose design and the visibility that gives them."

Benoit noted that Onshore Materials has worked with Bell for many years. More recently, he and WPI's Smart Construction Services team have provided support for Onshore Materials' GPS grading needs.

"Our relationship with WPI is fairly new, but our work with David goes back a long way," Benoit shared. "David has taken great care of us over the years, and that has gone a long way to our buying and continuing to use Komatsu equipment. The continuity of having David as our sales rep gave us the confidence that WPI would provide the same high level of service we have come to expect from a Komatsu dealer. We're also very happy that they are now a Trimble dealer, because we have been using the Earthworks platform on a lot of our equipment for a long time."

WPI continues to provide routine scheduled service for the first 2,000 hours or three years on some of Onshore Materials' newer excavators and dozers under the Komatsu Care program.

"We have a big fleet, so that's been a tremendous help because it frees up our techs to facilitate repairs on other equipment," commented Billy Chiasson, Senior Director of Assets for Onshore Materials. "WPI calls us before a service is due and schedules it so that our downtime is minimized. If we have an issue, they are very responsive. They track the machines with My Komatsu, which I also do, so I can keep an eye on hours, services, updates, etc. It's a good management tool."

Bright outlook

Arabie said the future looks bright for Onshore Companies.

"We continue to grow, and we believe that will be the case going forward," concluded Arabie. "We're on target to meet our goals, which has been the case every year. We are actively working every day with our existing repeat customers and pursuing new work. With our knowledge and expertise, we can do about anything related to earthmoving."

Arabie added. "We are comfortable where we are. My dad always said, 'Stick with what you know.' We know the conditions and what has to be done to make jobs work in this area." ■

**The opinions expressed here are based on the customer's specific experience. Results may vary.*



Discover more at
WPIUpdate.com

By the numbers

- 14 to 15 projects at any one time
- More than 1 million yards moved on first big project and a more recent standout project
- Approximately 30 Komatsu machines currently in Onshore Materials' equipment fleet



▶ VIDEO
WPI Territory Sales Manager David Bell (left) meets with Onshore Materials personnel on a jobsite near Thibodaux, La.

To push heavy materials and for large-scale bulk earthmoving, Onshore Materials often uses its larger Komatsu D65PX dozer.



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An **NPK** Company

Engineered for multifunction applications

Komatsu PC365LC-11's electric swing system delivers more power, faster cycle times and lower fuel consumption to help boost jobsite productivity

Komatsu is bringing a new level of performance and efficiency to large excavators with the introduction of the PC365LC-11 multifunction plus model to the North American market. Built to deliver more power exactly where it's needed, this machine leverages its innovative electric swing system with "boom-up" power assist to deliver up to a 15% increase in productivity and up to a 20% reduction in fuel consumption compared to conventional Komatsu excavators in the same size class. The fully electric swing system, advanced hydraulics and refined operator environment help contractors complete jobs faster while significantly reducing fuel consumption and operating costs.

Designed specifically for demanding multifunction applications, the PC365LC-11 features a refreshed exterior design, an enhanced cab and a suite of standard and optional features optimized for North American construction jobsites.

"The PC365LC-11 was engineered for excellence in multifunction applications by leveraging its innovative electric powertrain system to boost jobsite productivity while reducing fuel consumption compared to conventional Komatsu excavator offerings in this size class."

*- Matthew Moen,
Product Manager,
Komatsu*

"The PC365LC-11 was engineered for excellence in multifunction applications by leveraging its innovative electric powertrain system to boost jobsite productivity while reducing fuel consumption compared to conventional Komatsu excavator offerings in this size class," said Matthew Moen, Product Manager, Komatsu. "To highlight these performance enhancements, we're emphasizing the concept of 'multifunction plus' as the defining feature of this machine."

Enhanced performance and reduced fuel consumption

The PC365LC-11 is the only excavator in its class equipped with a fully electric swing system with "boom-up" power assist. The PC365LC-11's electric swing motor enhances multifunction performance by delivering faster swing acceleration, reducing cycle times and increasing productivity. Unlike conventional hydraulic swing motors, the PC365LC-11's electric swing motor

recovers kinetic energy at the end of each swing and converts it to electricity.

That energy is stored in the Komatsu-designed ultra-capacitor, where it can power the electric swing motor or be directed to the engine-mounted motor-generator. This provides an instantaneous boost of up to 70 additional horsepower to the work equipment by assisting the engine's response from an ultra-low idle speed of 700 RPM. The ultra-low idle state was designed to reduce fuel consumption further — lowering total cost of ownership and minimizing downtime. All electrical energy used by the system is generated during normal machine operation, and there is no need for external charging.

By eliminating the need for hydraulic power for swing operations, full hydraulic flow is now optimally routed to the boom, arm and bucket cylinders — improving digging cycle times, reducing work equipment lag and creating a smoother operation in multifunction applications.

The electric powertrain also contributes to a quieter jobsite. Eliminating hydraulic flow during the swinging motion reduces mechanical noise and vibration, and the ultra-low 700 RPM idle

Continued ...

Quick specs

Model	Horsepower	Operating weight	Bucket capacity
PC365LC-11	269 HP + 70 electric HP	81,791-85,495 lbs.	0.89-2.56 yd ³



Designed for demanding multifunction applications, the Komatsu PC365LC-11 helps contractors to work faster, quieter and more efficiently, all while lowering total cost of ownership.

New features and enhancements

... continued

speed operates significantly quieter than the conventional 1,000 RPM low idle. The external noise reduction of 4 dB(A) helps improve the working environment for the operator, nearby crews and others near the jobsite.

Even in the most demanding multifunction applications, these advancements make the PC365LC-11 up to 15% more productive and reduce fuel consumption by up to 20% when compared to the conventional PC360LC/LCi-11 — a rare combination of higher output and greater efficiency.

Compared to the previous model, the PC365LC-11 brings new features and enhancements across three key areas: operator experience, technology and attachment flexibility:

- **Greater operator comfort for long shifts:** A new standard** premium heated air-suspension operator seat features a high leather back, improved cushioning and multiple adjustments to enhance operator comfort during long working shifts. New standard proportional joysticks provide smooth, variable-speed control of plus one attachments while offering an ergonomic feel, helping reduce operator fatigue and wrist stress.
- **Technology that gets the job done:** The KomVision camera system comes as standard** and provides a real-time bird's-eye view of the machine and its surroundings to help improve situational awareness that supports Komatsu's mission of zero harm. An optional Smart

Construction 3D Machine Guidance kit can be factory-installed, giving operators and managers access to 3D design and topographic data to improve accuracy, manage load volumes and optimize operations.

- **Efficient, fast and versatile attachment operation:** The tool control system is standard for machine configurations with a plus one hydraulic attachment piping. This empowers operators to configure and store flow rates and target pressures for multiple attachments. Attachment information is displayed on the in-cab monitor interface, enabling quick switching between tools with accurate, preconfigured hydraulic settings. Optional hydraulic quick coupler piping can be factory-installed, saving both time and local installation costs. This piping provides the necessary hydraulic flow and pressure to operate hydraulic quick couplers, such as the Lehnhoff fully automatic symmetric quick coupler.

For added peace of mind, the machine's electric powertrain components are covered by a 7-year/15,000-hour transferable warranty. ■

**Statistical claims and comparisons referenced herein are made against conventional Komatsu excavators in the same size class, against the Komatsu PC360LC-11 and PC360LCi-11. New features and enhancements referenced herein from the previous model are compared with those of the Komatsu HB365LC-3.*

***To be introduced as a running change after model release. Please work with your Komatsu representative if this feature is required.*



The Komatsu PC365LC-11 multifunction plus excavator delivers more power where it counts with a fully electric swing system, advanced hydraulics and a refined operator environment.



VIDEOS

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Digital age of construction is here

WPI's Smart Construction Services team supports customers on their journey of adding and using advanced technology to improve efficiencies



Jackie Haney,
Vice President
of Operations,
WPI



Chad Berry,
Smart Construction
Service Manager,
WPI

On any given day across Texas and Louisiana, construction sites hum with the low thunder of machinery, but much of the real work is happening in places the eye can't see. Digital models guide earthmoving equipment with precision once thought impossible, cutting weeks off schedules and thousands off budgets.

In an industry where precision, speed and reliability define profitability, Waukesha-Pearce Industries LLC's (WPI) Smart Construction Services team — an operation rapidly becoming one of the Gulf Coast region's essential partners in modern construction — is ensuring contractors have every advantage the digital age can offer.

WPI's Smart Construction Services team focuses on GPS-based grade control systems, integrated machine technologies, and aftermarket solutions from Trimble, Topcon and Leica. The team's mission is simple: equip contractors with tools that drive efficiency, accuracy and profitability.

Smart Construction Service Manager Chad Berry oversees the team, which currently consists of five technicians and a salesperson who cover all of Texas and Louisiana. The team's work ranges from supporting Komatsu intelligent machine control (IMC) dozers and excavators to outfitting standard equipment with aftermarket systems like Komatsu's Smart

Construction 3D Machine Guidance and 3D Machine Guidance Flex.

Berry estimates that roughly 80% of the team's work centers on IMC support, fine-tuning systems that guide dozers and excavators within millimeters of target grade. He doesn't mince words when describing the value of GPS for contractors.

"Anyone not running GPS is definitely living in the past."

*— Chad Berry,
Smart Construction
Service Manager,
WPI*

"Anyone not running GPS is definitely living in the past," Berry stated. "They're behind as far as the times go, and they're losing efficiency every day. Jobs get done faster and more accurately with GPS, and the cost savings follow immediately."

For customers still hesitant or unfamiliar with GPS, Berry emphasizes that the numbers speak for themselves — reduced fuel usage, fewer grading passes and speedier job completion. As work expands, he expects the team to grow accordingly.

Operating with confidence quickly

Doug Arnold, Grade Control Product Representative and Technology Solutions Expert, supports customers using both integrated systems and aftermarket technology. With 12 years of experience in off-machine GPS and a background in Trimble and Topcon, Arnold has seen firsthand how quickly the industry is changing.

"With machine control, you don't have to be extremely experienced to use it," explained Arnold. "We can train someone in half a day and have them operating with confidence. It absolutely saves time and money because it eliminates so much manual staking and rework."

According to Arnold, WPI's decision to add Trimble capabilities within the past year was a pivotal move, noting that the Texas and Louisiana markets are almost evenly split between Trimble and Topcon users. The ability to offer and support both under one roof

Members of WPI's Smart Construction Services team consult with customers to understand their business and help them adopt technology such as GPS grade control systems to drive greater efficiency and production.

▶ VIDEO





WPI's Smart Construction Services team helps customers use the latest technology such as Komatsu intelligent machine control (IMC) excavators.

positions WPI as a full-service technology provider. Now, customers can buy dozers Trimble-ready or opt for other systems — whatever best fits their fleet.

“With machine control, you don’t have to be extremely experienced to use it. We can train someone in half a day and have them operating with confidence.”

*– Doug Arnold,
Grade Control Product Representative
and Technology Solutions Expert,
WPI*

Arnold works out of Houston but supports the entire WPI territory across both states, helping customers understand essentials like base-and-rover setups and other Komatsu Smart Construction solutions such as Smart Construction Remote, which helps drive efficiency by transmitting updated data directly to equipment from practically anywhere.

“Customers see a quick return on investment with the solutions and the technology behind them,” said Arnold. “It cuts down on time, cuts down on surveyor needs and increases efficiency immediately. It just makes too much financial sense not to use it with today’s technology.”

A surge in service

Technical Solutions Specialists like Nic Sampson install Trimble, Topcon, Leica and other systems, perform repairs, and train operators. Sampson previously worked as a field service technician, giving him hands-on insight into customer needs.

When WPI became a Trimble dealer, Sampson immediately saw a surge in demand for WPI’s technology services. Many customers preferred Trimble but previously had to rely on third parties. Now, WPI handles every step, including installation, training and same-day service.

“We can take care of everything in-house now, from Komatsu IMC machines to adding



**Doug Arnold,
Grade Control Product
Representative
and Technology
Solutions Expert,
WPI**



Discover more at
WPIUpdate.com

Continued...

'We can take care of everything in-house'

... continued



Nic Sampson,
Technical Solutions
Specialist,
WPI

GPS systems to today's standard machines and older units," described Sampson. "Add-on installations usually take about two days depending on complexity, and customers get a system that practically works just like an IMC machine. It's the best of both worlds when you need accuracy and efficiency."

Full-service network

The Smart Construction Services team relies heavily on the strength of WPI's service infrastructure — an operation overseen by Jackie Haney, Vice President of Operations. The team works closely under her operations umbrella, with rapid-response technicians,

extensive training support and the ability to troubleshoot remotely.

"We're one of the few dealers with a full-service network supporting all major technology brands in the field," stated Haney. "Most issues can be handled quickly, and customers know someone is always just a phone call away. It's a commitment to technology support that's rare in our industry."

"We're one of the few dealers with a full-service network supporting all major technology brands in the field."

*— Jackie Haney,
Vice President of Operations,
WPI*



From Berry's management of a fast-growing GPS division to Arnold's territory-wide support to Sampson's hands-on technical expertise to Haney's operational leadership, WPI's Smart Construction Services team reflects a company rapidly adapting to the needs of a digital jobsite. With continued investment in facilities like its new Beaumont, Texas, and Victoria, Texas, branches and expansion of its technology workforce, WPI is positioning itself not just as an equipment dealer but as a true partner in modern construction. ■

Technical Solutions Specialist Nic Sampson calibrates a dozer after installing an add-on GPS system.



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Watch the video

Improving mat quality

BOMAG updates CR 1030 highway-class pavers with new controls, compatibility with Versa 20 front-mount screed for paving widths of 10 to 19 feet

BOMAG recently rolled out significant design updates to its highway-class CR 1030 Series track pavers, pairing enhanced machine controls with the debut of the new Versa 20 front-mount electric screed. The updates are aimed at improving operating efficiency, increasing mat quality and reducing material segregation on large-scale paving projects.

The 10-foot, 225-horsepower CR 1030 Series paver features a redesigned human-machine interface (HMI) that simplifies operation and improves jobsite productivity. Functions are now grouped by task on the tractor console, allowing operators to quickly locate hopper, screed and material feed controls. Each console is equipped with a 7-inch multifunction color display with configurable screens to suit individual preferences and changing work conditions.

To ensure usability in all environments, BOMAG designed the system with both touchscreen and remote dial controls, making it easier to adjust settings while wearing gloves or working in dusty conditions. Integrated fault-code visibility provides real-time feedback on machine performance, helping crews identify and address issues on the jobsite and reduce unplanned downtime.

Independent auger/conveyor system

Another major update is the independent auger and conveyor system, which allows the two components to operate separately. Using a proven outboard auger drive design, the system improves visibility into the conveyor discharge area and helps minimize segregation, contributing to a smoother, more uniform mat. The design is available with two or four sensors and builds on technology previously used in BOMAG's CR Remix pavers.

Operator visibility into the 14-ton hopper is enhanced by a sloped hood design, while legacy BOMAG features such as the SMARTRAC automatic track-tension system and optional FRAME RAISE with fixed augers remain part of the platform. The company's SIDEVIEW system allows the seats and consoles to swivel outward for clear views of the screed and paver edges.

The new Versa 20 front-mount electric screed offers paving widths from 10 to 19 feet, with bolt-on extensions expanding coverage up to 23 feet. Designed for durability and consistency, it incorporates hydraulic crown adjustment, deep extensions for improved density, and integrated automation capabilities for precise control across the full paving width. ■



The updated BOMAG CR 1030 T track paver, shown with the new Versa 20 front-mount electric screed, features redesigned controls, improved material handling and expanded paving versatility for highway-class applications.



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*compared to Komatsu's previous model PC210LC/LCi-11

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My Komatsu Parts 360

New enhancements streamline ordering in a few simple steps for efficient fleet service planning

Komatsu continues to enhance the digital ownership experience for equipment users through My Komatsu, its comprehensive online central portal designed to make fleet management and parts ordering easier than ever. A key initiative was recently launched to improve ordering on My Komatsu, called “Parts 360.” The goal was to roll out an end-to-end solution that simplifies everything from identifying the right component to tracking delivery.

According to Michael Carranza, Komatsu’s Senior Manager of Digital Experience, Parts 360 was embarked on with a clear mission: “We wanted to take care of the customer from looking up the part to delivery at their jobsite.”

Carranza explained that every stage of the process is designed with efficiency and flexibility in mind, giving customers the power to choose what works best for their workflow — whether that means picking up items at a local dealership or having Komatsu ship them directly to a jobsite.

The Parts 360 enhancements deliver a streamlined, intuitive shopping experience that removes guesswork and reduces downtime. Through My Komatsu, users can easily search for the correct components by selecting their machine’s model and serial number or by browsing categories, products and parts. If a customer doesn’t know the specific name of a part, Carranza noted that they can “look at pictures and diagrams of their machines to find out what the part number is and what it’s called.”

Once parts are added to the cart, users gain immediate access to critical information, including

inventory levels, lead times and branch availability, as well as any current promotions.

“It’s all at their fingertips,” stated Carranza.

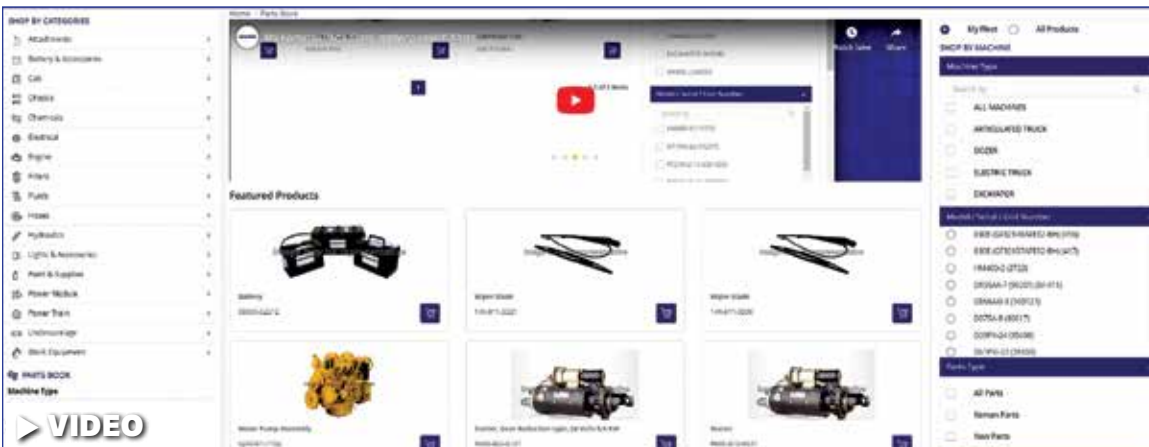
Product images give added reassurance and enhanced shopping tools — such as freight estimates and order cutoff times — help customers plan repairs with confidence, according to Carranza.

Ordering parts is now made simpler than ever:

1. Log in to your My Komatsu account via desktop or the mobile app.
2. Select a registered machine from your fleet or enter a model number.
3. Search for the needed part by keyword, category or visual diagram.
4. Add items to the shopping cart, and review availability and shipping options.
5. Choose fulfillment — pickup, jobsite delivery or a combination of both.
6. Submit payment, confirm the order, and enroll in text or email updates.

After checkout, these enhancements continue to deliver value. Customers receive real-time notifications from processing to delivery, eliminating uncertainty.

Carranza emphasized, “There’s no second guessing. You know where your order is in the process. With the Parts 360 enhancements, Komatsu reinforces its commitment to uptime by putting genuine parts, transparent information and flexible fulfillment directly into customers’ hands — at no additional cost.” ■



Watch the video

New online ordering enhancements from the Parts 360 project make My Komatsu an end-to-end solution that can simplify your experience from finding the right component to tracking delivery.

Demo Days

Komatsu showcases more than 40 pieces of equipment and technology solutions at its Cartersville Customer Center

Gaining actionable insights into how equipment and technology provide value can benefit your operation. The ability to experience a machine from the operator's seat adds value. Komatsu gave attendees the opportunity to do both during its most recent Demo Days at its Cartersville Customer Center in Georgia.

More than 40 products were available across the 38-acre demo site for customers to see up close and operate. The equipment ranged from compact excavators to large construction, forestry, demolition and mining machines, as well as forklifts and a reclaim feeder. Representatives from Komatsu and its affiliates, including Montabert, Hensley Industries and Lehnhoff, provided insights on how to effectively integrate the equipment and attachments into attendees' operations.

Komatsu Smart Construction and Smart Quarry representatives had displays set up to provide information on solutions available for jobsite management, such as Smart Construction Remote, Office, Field and Drone, as well as Smart Quarry Site and Smart Quarry Study. My Komatsu representatives provided information about Komatsu's online hub for optimal fleet management.

"What we have really focused on with Demo Days is the overall breadth of product offerings and solutions we have that are designed to increase efficiencies in any size of operation and at any stage of a project," said Andrew Earing, Director of Operator and Technical



(L-R) WPI's Mark Bewley meets with Liles Crushed Concrete's Robin Liles and Dillon Liles at Demo Days.





▶ **VIDEO**

Komatsu showcases its newest excavators at Demo Days, including the PC220LCi-12 with intelligent machine control (IMC) 3.0.

Training, Komatsu. “Customers have always appreciated the opportunity to get behind the joysticks or steering wheel and operate the machinery. More and more, we are seeing that they are now coming to learn about our technology and how to incorporate it.”

“What we have really focused on with Demo Days is the overall breadth of product offerings and solutions we have that are designed to increase efficiencies in any size of operation and at any stage of a project.”

*– Andrew Earing,
Director of Operator and Technical Training,
Komatsu*

New machines stand out

Among the standout machines available to operate were Komatsu’s new standard PC220LC-12 excavator and its PC220LCi-12 intelligent machine control (IMC) 3.0 model, which features automation such as auto grade assist, auto stop control, bucket angle hold, compaction control, auto swing, and payload monitoring. The PC220LCi-12 also has 3D boundary control, which helps operators work efficiently across the entire jobsite by remembering multiple restriction zones specific to each work area. It is the first OEM factory-integrated feature of its kind in the

construction industry. Auto swing with travel stop functionality is also an industry first for excavators.

The 21- to 24-ton-class PC220LC excavators have been engineered to empower operators and improve jobsite productivity. They feature a 28% larger cab with 30% more legroom versus the previous model, as well as improved visibility, reduced noise and vibration, and a high-quality, heated air-suspension seat. The new 8-inch HD monitor puts machine data, controls and customization options at the operator’s fingertips.

A new electronically controlled hydraulic system and high-output engine help deliver up to an 8% increase in digging force, up to 7% more lift capacity and up to a 20% reduction in fuel costs compared to the previous Komatsu PC210LC-11 model. The new P plus mode is designed to boost workload productivity by up to 18%.

“The PC220LC was built from the operator out and is the most advanced excavator Komatsu has ever built,” stated Matt Moen, Product Manager, Komatsu. “Our goal was to have the machine and operator working together. The larger cab with more glass and better visibility, along with an upgraded seat, increases comfort. It has electric-over-hydraulic controls, a new touch-panel monitor that enables extensive individual customization for each operator



Watch the video

Continued...

Hybrid excavator and new wheel loaders on display

... continued

and much more. In the near future, we will add additional automation features such as swing-to-line and travel-along-line.”

In addition to the PC220LC excavators, attendees could operate the recently relaunched PC365LC-11 (formerly HB365LC-3) hybrid excavator that includes multifunction plus. It combines a new look with the same proven technology that captures energy during swing and stores it in the ultracapacitor. When swinging, all available hydraulic power is sent to the boom, arm and bucket to improve cycle time, reduce fuel consumption and increase production. Komatsu equipped the PC365LC-11 with its Smart Construction 3D Machine Guidance solution, which brings 3D to most conventional excavators. This gives operators in the field and managers in the office access to design and topographic data, helping drive accuracy, control load volumes and promote optimization.

“This is always such a great event for customers, their dealers and for us, and we really enjoy being able to provide educational and operational opportunities.”

*– Andrew Earing,
Director of Operator and Technical Training,
Komatsu*

Komatsu also spotlighted its new WA475-11 and WA485-11 wheel loaders, which deliver lower fuel consumption, higher engine power and greater climbing speed compared to

previous models. Both have a Komatsu Hydraulic Mechanical Transmission (KHMT) engineered for improved fuel efficiency and productivity, as well as large, comfortable cabs that help reduce fatigue.

Smart Construction and other demonstrations

Komatsu demonstrated its Smart Construction Drone solution, which provides accurate jobsite topography safely, quickly and easily.

“The ability to fly and map a jobsite and send that data back to the office or field personnel digitally expedites the time it takes to evaluate the condition or the state of the project,” noted Earing. “Being able to track that in near-real time helps you make faster production and efficiency decisions regarding scheduling, resources and more. The data can easily be moved into other solutions, such as Dashboard.”

Demonstrations were also available for Komatsu’s FH120 forklift, RF-5 reclaim feeder and PC490HRD-11 high-reach demolition excavator equipped with the K100 boom change system that allows for hands-free boom changes from the cab of the machine.

“This is always such a great event for customers, their dealers and for us, and we really enjoy being able to provide educational and operational opportunities,” concluded Earing. “This Demo Days was a little rainy and chilly, but that didn’t seem to deter anyone from putting the machines to the test, which we like to see.” ■



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